A-Mini Storage Statistics Report 2381 Highway 71 East 78617

	А	В	С	D		E	F					
1	Total Units 358		Total Sq Feet 51,320		<u> </u>	L	1					
2			10101 04 1 CCt 01,020									
_	Occupied	311	Vacant 47									
4	Occupancy	86.80%										
5												
6	Number of Units	Size	Current Price	New Move in Rates								
7	30) 5x5	\$ 29	\$ 3	9							
8	48	3 5x10	\$ 69	\$ 8	9							
9	104	10x10	\$ 109	\$ 11	9							
10	2	2 8x15	\$ 119	\$ 13	9							
11	8	3 10x12	\$ 139	\$ 13	9							
12	51	10x15	\$ 159	\$ 17	9							
13	49	9 10x20	\$ 179	\$ 20	9							
14	7	7 10x25	\$ 229	\$ 22	9							
15	37	7 10x30	\$ 249	\$ 29								
16	1	10x45	\$ 299	\$ 34	.9							
-	Car Parking 16	12x20	\$ 69	\$ 6								
-	Trailer Parking 1	12x10	\$ 79		9							
	Truck Parking 4	12x20	\$ 89	\$ 8	9							
20												
21	Current Rent Potential	\$ 46,402		Rents we are getting for new move ins	\$	53,132						
22	Tenant Insurance	\$ 2,474		Tenant Insurance	\$	2,474						
-	Late Fees	\$ 1,215		Late Fees	\$	1,215						
-	Admin Fees	\$ 95		Admin Fees	\$	95						
25												
-	Total	\$ 50,186		Total	\$	56,916						
27												
_	IMPORTANT BULLET POIN											
-	Seller will Add \$17,000 per month for 24 months as shown below											
_												
	-											
_												
31 32	On the tenants 1 year anniversary we increase the tenants rate from Current Rate to New Rate We have grown revenue \$12,000 in the last 9 months \$1,333 / month, to be conservative we have projected growing revenue only 50% shown below In September the revenue was \$33,218 we are projected to do \$34,000 to \$35,000 in October Every Car Leaving Austin International Airport has to drive by this Facility when going to Austin - Huge Potential for this property											

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34 Please see this link https://cleantechnica.com/2020/08/11/the-tesla-effect-on-del-valle-texas-the-possibilities-are-endless/

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	A B		C D		E	F				
35	Projection	Gro	ss	Expenses	Sellers \$17,000 Add	Monthly Net Income	Annualized NOI			
36	October	\$	35,000	\$15,000	\$17,000	\$37,000	\$444,000			
37	November	\$	35,667	\$15,000	\$17,000	\$37,667	\$452,004			
38	December	\$	36,334	\$15,000	\$17,000	\$38,334	\$460,008			
39	January	\$	37,001	\$15,000	\$17,000	\$39,001	\$468,012			
40	February	\$	37,668	\$15,000	\$17,000	\$39,668	\$476,016			
41	March	\$	38,335	\$15,000	\$17,000	\$40,335	\$484,020			
42	April	\$	39,002	\$15,000	\$17,000	\$41,002	\$492,024			
43	May	\$	40,336	\$15,000	\$17,000	\$42,336	\$508,032			
44	June	\$	41,003	\$15,000	\$17,000	\$43,003	\$516,036			
45	July	\$	41,670	\$15,000	\$17,000	\$43 <i>,</i> 670	\$524,040			
46	August	\$	42,337	\$15,000	\$17,000	\$44,337	\$532,044			
47	September	\$	43,004	\$15,000	\$17,000	\$45,004	\$540,048			
48	October	\$	43,671	\$15,000	\$17,000	\$45,671	\$548,052			
49	November	\$	44,338	\$15,000	\$17,000	\$46,338	\$556,056			
50	December	\$	45,005	\$15,000	\$17,000	\$47,005	\$564,060			
51	January	\$	45,672	\$15,000	\$17,000	\$47,672	\$572,064			
52	February	\$	46,339	\$15,000	\$17,000	\$48,339	\$580,068			
53	March	\$	47,006	\$15,000	\$17,000	\$49,006	\$588,072			
54	April	\$	47,673	\$15,000	\$17,000	\$49,673	\$596 <i>,</i> 076			
55	May	\$	48,340	\$15,000	\$17,000	\$50,340	\$604,080			
56	June	\$	49,007	\$15,000	\$17,000	\$51,007	\$612,084			
57	July	\$	49,674	\$15,000	\$17,000	\$51 <i>,</i> 674	\$620 <i>,</i> 088			
58	August	\$	50,341	\$15,000	\$17,000	\$52,341	\$628,092			
59	September	\$	51,008	\$15,000	\$17,000	\$53 <i>,</i> 008	\$636,096			
60	October	\$	51,675	\$15,000		\$36,675	\$440,100			
61	November	\$	52,342	\$15,000		\$37,342	\$448,104			
62	December	\$	53,009	\$15,000		\$38,009	\$456,108			
63										
64						CAP RATES IN AUSTIN 2% -3%				
65				BEST LOCATION IN AUSTIN						
66					TESLA NEW GIGAFACTORY HEADQUARTERS 7 MIN					